



2025 Commission Schedule updates and frequently asked questions

October 2024

We've made updates to the Blue Shield Commission Schedule for select Medicare and IFP products. The changes apply to new health plan contracts for new Blue Shield members with plan effective dates of January 1, 2025, and later.

1. What changes were made to the Commission Schedule?

There are changes to the commission requirements and amounts for the following products:

Medicare Advantage Prescription Drug (MAPD) HMO plans for individuals

Counties of Alameda, Kern, Los Angeles, Merced, Orange, Riverside, San Bernardino, San Diego, San Joaquin, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara and, Stanislaus.

-First year: \$780

-Renewal year: \$390

Medicare Advantage Prescription Drug (MAPD) PPO plans for individuals

Counties of Alameda, Orange, and San Diego.

-First year: \$780

-Renewal year: \$390

Medicare Prescription Drug Plans (PDP)for individuals

-First year: \$109

-Renewal year: \$55

Individual and Family Plans (PPO)

- First year: 1.7%

Individual and Family Plans (Trio HMO)

-First year: 2.1%

- Renewal year: 1.6%

Medicare Supplement Medical plans and Dental PPO plans

The commission calculation was revised to be based on a percentage of dues/premiums received and allocated by Blue Shield.

2. Where can brokers find the 2025 Commission Schedule?

The new 2025 Commission Schedule will be available on Broker Connection at the end of November.

3. Which plan types are affected by the commission changes?

IMAPD, PDP, and IFP plans.

4. How can brokers learn more?

Brokers can contact their Blue Shield sales team or Producer Services at (800) 559-5905 for more information regarding the commission schedule or other sales issues.

5. Does this affect past commissions?

No, past commissions will not be affected. The 2025 Commission Schedule provides the commission for new members placed for coverage effective January 1, 2025, and later.