

## producer **ALERT**

### **Med Supp Plan G and Household Savings Program effective January 1, 2018**

Open enrollment season is just weeks away! Get ready to sell with these exciting new options for Medicare Supplement plan members.

#### **NEW! Medicare Supplement Plan G – Effective January 1, 2018**

Members get the same comprehensive benefits as Medicare Supplement Plan F, but Plan G does not cover the Part B deductible amount. Members are responsible to pay the Part B deductible.

The following savings programs are available with Plan G:

- Household Savings Program
- Welcome to Medicare Rate Savings
- Dental and Dental & Vision Plan savings
- Easy\$Pay<sup>SM</sup> online payment program

The SilverSneakers<sup>®</sup> Fitness program is included at no extra cost.

New Enrollment Kits are available starting October 1, 2017.

#### **NEW! Household Savings Program – Effective January 1, 2018**

This program is designed for Medicare Supplement members who reside in the same household, have the same mailing address and who enroll in the same plan type.

The program allows them to save 7% off the combined individual plan rates for both members.

#### **Eligible:**

Medicare Supplement Plans A, C, D, F, G and N

#### **Not eligible:**

Medicare Supplement Plans High Deductible Plan F and Plan K

New Medicare Supplement members with the Household Savings Program can combine their savings with Welcome to Medicare Rate Savings, Dental and Dental+ Vision Plan savings, and the Easy\$Pay online payment program. Existing members can only use the Easy\$Pay online payment program.

The Household Savings Program is not available for members 64 or younger or for tobacco users.

The Household Savings Program replaces Blue Shield's two-party rates, and existing members that are not on rate guarantee will be notified of this change in early October. Those members who are still on rate guarantee will be notified when their rate guarantee ends. Members will receive information on the changes and new rates that begin January 1, 2018.

New Enrollment Kits are available starting October 1, 2017.

Tivity Health and SilverSneakers are registered trademarks or trademarks of Tivity Health, Inc., and/or its subsidiaries and/or affiliates in the USA and/or other countries. © 2017 Tivity Health, Inc. All rights reserved.

Blue Shield and the Shield symbol are registered trademarks of the BlueCross BlueShield Association, an association of independent Blue Cross and Blue Shield plans.



This is a required email from Blue Shield of California. Please note that you may receive required emails as part of doing business with Blue Shield of California, whether or not you have unsubscribed from promotional emails.

Don't miss out on future emails from us – [learn how](#) to add us to your address book.

Blue Shield of California is a nonprofit health plan and an independent member of the Blue Shield Association.

---

Blue Shield of California complies with applicable Federal civil rights laws and does not discriminate on the basis of race, color, national origin, age, disability or sex.

Blue Shield of California cumple con las leyes federales de derechos civiles aplicables y no discrimina por motivos de raza, color, nacionalidad, edad, discapacidad o sexo.

Blue Shield of California 遵守適用的 邦民權法律 定 不因種族、膚色、民族血統、年齡、 障或性別而歧視 何人。

---

Blue Shield of California | 50 Beale Street | San Francisco, CA 94105

