

Save a bundle with the new 2021 Benefit Solutions discount

Effective January 1, 2021

You can save up to 3% on your medical premium(s) when you add dental plans, vision plans, and life insurance plans to your benefits package.

The more you add, the more you save:

- Add dental: 2%
- Add vision: 0.5%
- Add life: 0.5%

In addition to savings, enjoy the ease and simplicity of a single source of contact and plan administration while your employees gain access to the largest vision network and one of the largest dental networks in California.

Eligibility requirements:

- 101-1,000 eligible employees
- Fully insured medical coverage from Blue Shield of California
- New or existing medical coverage
- 50% participation is required in both dental and vision plans
- Group must purchase a minimum of \$25,000 in life insurance coverage
- Benefit Solutions discount does not apply to voluntary dental, voluntary vision and supplemental life plans.
- The benefit solutions discount does not apply to the Duo Dental & Vision plan, Vision Eye Exam Only Plan and the Smile™ In-Network Only D&P plan.
- Blue Shield retains sole and complete discretion to revise or terminate the Benefit Solutions program at any time.

Additional program rules:

- Adding supplemental life insurance to an existing life insurance policy does not qualify for Benefit Solutions.
- These discounts only apply as long as dental, vision, and/or life coverage remain in force. Discount will be canceled and medical rates adjusted upon termination of dental, vision or life coverage.
- As part of the Benefit Solutions program, rider premiums including substance use disorder, infertility, hearing aids, chiropractic, and chiropractic acupuncture premiums are also eligible for savings as part of the total medical premium.
- Groups with existing dental, vision, or life coverage will retain their existing discount for the line of coverage they already have.
- Groups adding a new line of coverage starting 1/1/2021 will qualify for the Benefits Solution discount effective 1/1/2021 for the newly added line of coverage.

Life insurance is underwritten by Blue Shield of California Life & Health Insurance Company.